

LUIS VALTIERRA G.

- SUPPLY CHAIN MATTER EXPERT.
- MANUFACTURING EXPERIENCE: PLANNING, PROCUREMENT, AND LOGISTICS, OPERATIONS, ENGINEERING, PROGRAM MANAGEMENT, AND QUALITY, REVERSE LOGISTICS.
- INDUSTRY DOMAINS:
- ELECTRONIC, CONSUMER PRODUCTS, AEROSPACE, INFORMATION TECHNOLOGY, AND DIGITAL TRANSFORMATION.
- MY PASSIONS: FAMILY, WORK, TECHNOLOGY, GOLF, LIFE, ENJOY WHAT I DO.

PROFILE

CONTACT DETAILS

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I am a professional oriented to develop high performance teams, talented people, showing high levels of ethical standards; and most important, results oriented, with high commitment to continue adding value on the different tasks and major responsibilities assigned.

Also committed to continue working for the development and grow of the industrial sectors through the different initiatives that I am currently leading.

PERSONAL QUALIFICATIONS.

TOP SCORED SKILLS:

- LINKEDIN: Program management, strategic planning, strategy, team leadership, Management, Integration, Vendor management, Cross functional teams, Supply Chain, Manufacture strategic partnership, process improvement, Change Management, Procurement, & aerospace among others
- GALLUP Strength Finder 2017: Belief, Harmony, Responsibility, Context, Learner.
- GALLUP Strength Finder 2013: Strategic, learner, restorative, activator, arranger, achiever, responsibility, Includer, focus developer.

EXPERIENCE

PROCUREMENT OPERATIONS MANAGER FOR AMERICAS. NOV 2015 - PRESENT

HEWLETT PACKARD ENTERPRISE

- In charge of the procurement of all the strategic commodities and fulfill the Non-HPE factories with such materials in order to produce finished goods as servers, network, and storage devices, responsible to purchase over 3.16 B USD per year.
- Cross cultural experiencia by managing teams in GDL, Puerto Rico and Brazil, and virtual management of teams in APJ and Europe.
- Responsible to engage NPI programs , new vendors and define the best supply chain flow including the ROI estimation, define the best business model and identify areas for improvement to provide a WW Class procurement services.
- Responsible to do the operational migration for a US legal entity into a Puerto Rico one, being the PM leading the MOC with Suppliers, internal Org. and business partners

PROCUREMENT OPERATIONS MANAGER FOR AMERICAS JANUARY 2007- OCTOBER 2015

Hewlett Packard Co.

- In charge of the procurement of all the strategic commodities and fulfill all the Non-HPE factories in AMS. with such materials in order to produce finish goods as servers, network, storage devices, laser printers and provide buy/sell to support centers, responsible to purchase over 2 B USD per year.
- Responsible to do the operational ERP Migration from Baan into SAP R3 being the first team to successfully complete the projects migration 30 days before the target date.
- Managing a RFID Lab to evaluate the interoperability of the RFIFD Tags versus the HW installed in Americas.
- Responsible to lead the growth of our Mercosur operation by living in brazil from 2003 to 2007

MATERIALS ENGINEER - ENGINEERING MANAGER

AUGUST 1997 - NOVEMBER 2003

HEWLETT PACKARD Co.

- Responsible to lead the Product, Process, Testing, and Quality Engineering areas for the Manufacture of Electronic PCBAs.
- Responsible to deliver the best quality PCBAs WW, with a team of 22 engineers.
- Successful qualification of Non Clean process for SMT, and BGA process qualification. for PCBAs assembled with Flextronic, Dovatron, Solectron as business Partners.
- Achieve the record production to produce 1.5 M PCBAs in a month.
- Be part of the team to achieve 10 M Ink jet printers on the first year of production.
- Responsible to implement the reverse distribution scheme in Mexico and Latin America, with Brazil included, leading Engineering and Program Management.
- Successful engineering support to Verifone points of sale Manufacturing operations in Americas and Brazil.
- Successful migration of the Print Mech and several PCAs from US, Malaysia and Indonesia to Guadalajara, along with their product certification.

TESTING AND PROCUREMENT ENG. FEBRUARY 1990 - JULY 1996

IBM Co.

- Test Engineer for the Electronic Cards Assembly of the AS400.
- Responsible to develop and debug a new generation of RTFT Testers for the AS400 along with burn in testing for those PCBAs.
- Leading the testing and quality areas as procurement engineer for the motherboards of PCs manufactured with external business partners, as SCI Systems.
- Responsible to fulfil on a canvas model the motherboards for the Manufacturing Line of PCs inside the IBM factory.

AWARDS AND CITATIONS

Distinguished Industrial Award by the CANIETI West Chapter - 2011.

PRO BONO Positions:

IJALTI A.C. (JALISCO'S IT CLUSTER)

President of the Board of Directors
2017-Current.

+Lead of the Digital Transformation Ecosystem initiative 2016-Present.

CANIETI West Chapter:

- + Information Technology VP 2018-Pres
- + Emerging Technologies VP 2017-2018
- + Emerging Technologies VP 2014-2017
- + Aerospace VP 2011-2014
- + Manufacture VP 2008-2011

Jalisco's Aerospace Industrial Cluster A.C. President 2015-Present.

Other award-winning activities include:

- September 2016- lead the local organization committee for the International Astronautic Congress once this main event was award to us in 2013 in Beijing China.
- 2014 to Present: Judge to evaluate projects with the following instances:
- Science and Technology State Council of Jalisco.
- Ministry of Economy for IT projects.
- National Science and technology council (CONACYT) in collaboration with the Mexican Space Agency for Space projects submission.
- Same activity for entrepreneurs Contest as Reto Zapopan, and Mass Challenge, this last with international scope, evaluating and coaching SMBs located in UK.

ACADEMIC BACKGROUND

- Universidad de Guadalajara Bachelor degree in Electronics and communications. 1982-1987.
- Tecnologico de Monterrey 1993-1994 Diploma Degree on BA.
- HP Brazil 2003-2007 Portuguese as third language.
- IPADE Business school 2007-2008 executive management D1 program.
- HPE Guadalajara 2016-2017 Certified Experienced Manager.
- HPE Guadalajara June 2017-Present LSS Green Belt Certified.

LANGUAGES

- 100% Spanish (SRW)
- 90%, English (SRW)
- 80% Portuguese (SR and 75%W)